

HumiSeal®

PROTECTION MATERIALS



Biesterfeld Group

BU Performance Products

Online Meeting Nordics & Baltics – 09/04/2026

Key figures at a glance

- Revenue Biesterfeld SE

	2019	2020	2021	2022	2023	2024	2025
Sales in bn €	1.2	1.0	1.4	1.66	1.39	1.31	1.4 YEE

- Despite the overall market trend, results over the 2024 level
- Lower consumption in plastics and API, other segments Life Science, Industrial, Pharma/Medical, Rubber robust or better
- Special effects by the integration of company Aerontec, South-Africa and by stepping out of international trade business
- Outlook for 2026 on revenue: +5,2%



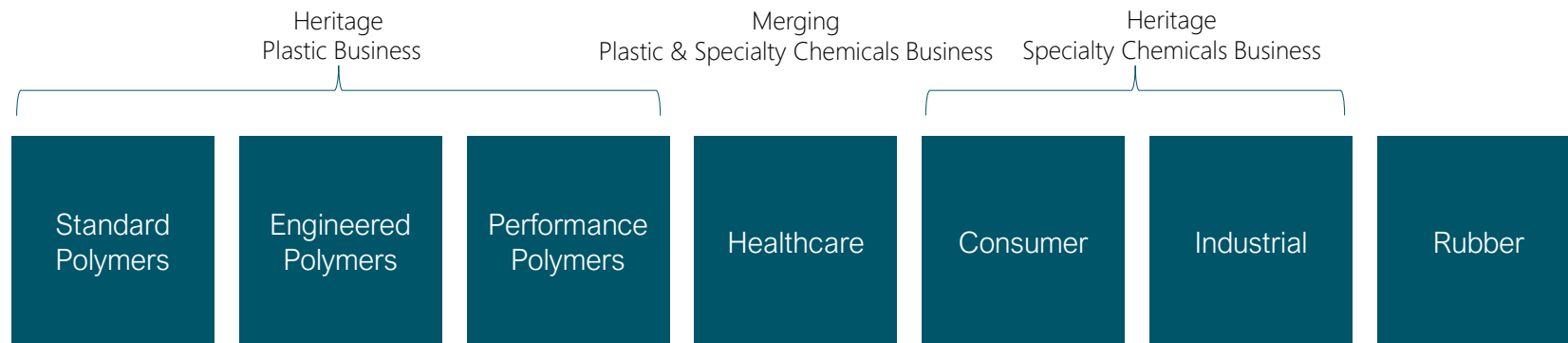
Biesterfeld SE
*Strategic Holding Company of
the Biesterfeld Group*

Founded in 1906 in Hamburg,
Germany. Specializing in the
international distribution of
plastics, rubber and specialty
chemicals.



Biesterfeld Update

- Foundation Biesterfeld SE (Dec 2024)
 - A successful step towards more internationalization
- New Business Unit Organization
 - Focus on markets and customers
 - Bundle 17 market segment teams into seven BUs to leverage synergies and efficiency
 - Reduce complexity, increase efficiency in Standard Polymers
 - Focus on technical solutions and customer value in Performance Polymers
 - Generate customer and industry synergies between chemistry and plastics in Healthcare



Biesterfeld SE

We are represented in more than 50 countries serving customers in over 120 countries around the world.



HumiSeal®

PROTECTION MATERIALS

Lab and Innovation Center

Services include:

- › Formulations
- › Product testing
- › Project support
- › Regulation advice
- › Seminars

Located in Hamburg, D

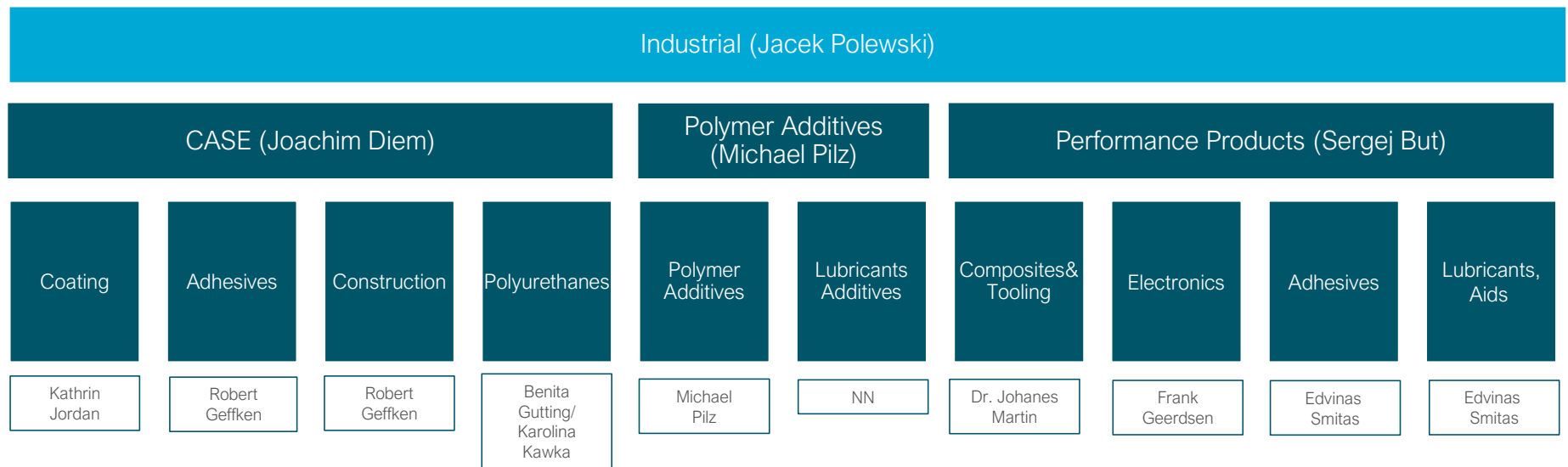
- Meeting room
- Lab facilities
- Further in PL, N, TR
- Thailand in 2026



Biesterfeld



Organizational structure – Industrial cluster



Industrial BU – Performance Products

- Pan-European organisation + SA, SEA
- EN 9120:2018 certified for aerospace industry
- Serving > 10,000 commercial accounts
- 72 m € sales in 2024 (consolidated)
- Segments




Electro / Electronics /
Energy


Lubricants


Adhesives


Composites /
Tooling

Segments

Electronics



Chemistry/Products

- › Silicone
- › UV curing systems & equipment
- › Epoxy, PU
- › Conformal Coating
- › Solder materials
- › Cleaning materials
- › Dispensing

Applications

- › PCB assembly & protection
- › Automotive Electronics
- › Lighting / LED
- › Battery management
- › Sensors
- › Etc.

Trends

- › E-Mobility
- › Thermal Management
- › Data center
- › Digitalization
- › Sensor – harsh environment
- › Etc.

Selected Suppliers



Biesterfeld Spezialchemie



Highly Efficient Pan-European Logistics

- › Central warehouse in Germany, more than 20 local warehouses across Europe + Maghreb
- › High degree of flexibility and availability
- › High service level
- › Cold storage facilities
- › EN:9120 approval for aerospace/defence
- › State of the art quality requirements:
 - HACCP
 - GDP
 - SQAS
 - Cold Chain
 - Green Logistics



Biesterfeld, Norway



- Established 1984

- Lindberg & Lund AS
- 2019 acquired by Biesterfeld SE
- 2023 Biesterfeld Norge AS

- Total Turnover 2025

- NOK 253 000 000
- EUR 21 577 000

- 36 employees total

- Advanced Materials Dept.
- 7 employees

TOP customers Electronics

- Tomra Production
- Kongsberg Defence & Aerospace
- Nammo
- Kongsberg Discovery (Maritime)
- Nortek
- Hatteland Technology
- Norbit Group
- Widerøe Flyveselskap
- Inission (Løkken and Halden sites)
- Hapro Electronics
- Kitron
- Autronica Fire and Security

TOP local suppliers Electronics

- Dow 
- Hoenle (adhesives) 
- Huntsman 
- Henkel 
- Nordson 
- Indium 
- Chemetall (Ardrox) 
- Dymax 
- Sika 
- Electrolube 
- Shielding Solutions 

Laboratory Services & Technical Support

- Testing of adhesion, ageing, mechanical properties, industrial 3D-print design, and further optimization for production.
- Our laboratories are equipped to document material properties and production quality across most industries.
 - Energy (oil, gas, hydropower, solar, wind)
 - Electronics
 - Transportation
 - Maritime
 - Defence, space, and aerospace industry



Biesterfeld, Finland

- TOP customers: OEM Level
ABB/Daikin/Metso/Valmet/Kongsberg
- Local EMS customers: Sanmina, GPV, Sirico Electronics, Note Oy , GPV
- TOP local suppliers: Huntsman , Indium Corporation, DOW
- Total turnover 2,2milj/Staff 6



Biesterfeld, Baltics

Established in 2024

- Operations from 2025
- 11 employees
- Riga office, Latvia
- Warehouse RIX freight, Riga, Latvia

Total turnover

- 8 500 000 Eur (2025)

TOP 5 clients:

- UAB BROLIS SEMICONDUCTORS (LT)
- UAB Droplet Genomics (LT)
- Stera Technologies AS (LV)
- FLIR Systems Estonia OÜ (EE)
- UAB Littelfuse LT (LT)

TOP 3 suppliers:

- Dymax 
- Dowsil 
- Hunstman 



New projects/possibilities:

- UAB Telktonika
- HansaMatrix
- UAB Esemda
- UAB Selteka
- UAB Simna
- UAB Axioma

Biesterfeld, Sweden

- TOP customers: Saab Dymanics, Nolato
Silikon, Magna, Hitachi Energy, Marstrom

EMS: NOTE, GPV, Magna, Inission, Sanmina

- TOP local suppliers + logos: Huntsman,
Indium, DOW
- Total turnover 6,2 M€ /number of staff 11

HUNTSMAN

INDIUM
CORPORATION 

DOW®



THANK YOU!

